

As globalization changes the basis of competition, strategic procurement is moving from the periphery of corporate functions to the core. Procurement has taken Centre stage in the corporate world and procurement professionals are highly in demand globally. This course provides solid learning and skills for negotiation, contract management, supplier evaluation and due diligence etc. You will no doubt after this course, provide your organization the much-needed competitive advantage to remain profitable in this difficult time.

MODULES

- Module 1: The Changing Procurement Environment
 Module 2: Managing the Procurement Contract Process
- **Module 3: International Procurement Environment**
- Module 4: Contract Strategy Management Module 5: Negotiation Skills and tools
- Module 6: Procurement/Supply Chain Performance

Measurement

Faculty

Dr. Bola Afolabi



Dr. Afolabi is a devoted supply chain professional of nearly three decades. He has worked in areas encompassing procurement transportation, planning, warehousing, maritime, logistics, project management, strategic sourcing and contracting. Bola has led many successful change initiatives which translated into multi-million-dollar savings and process improvement.

He was the first black president of CIPS International and currently a member of Council and its Board of Management, as well as a member of CIPS Africa Advisory Board and a global 'Ambassador' of this enviable brand.

Harold Nwariaku



Harold, who is the Managing Partner at Harold & Co Consulting Firm, is a Fellow of the Chartered Institute of Procurement and Supply and is the Branch Chair of CIPS Nigeria. He holds an MSc in Logistics and Supply Chain at Cranfield University UK.

His Diageo and MTN career show a consistent track record of his ability to deliver results and achieve set objectives through harnessing the potential of his team members.

He is a faculty member of Multimix Academy

Dr. Obiora Madu



Dr Madu, an Adjunct Professor of Malaysia University of Science & Technology, holds a Doctorate in Business Administration DBA from SMC University Switzerland. He was a recipient of the 2014 National Productivity Order of Merit Award NPOM from the president of the Federal Republic of Nigeria. Haven pioneered Supply Chain Education in Nigeria, Madu has transversed supply chain from end to end. His experience in training and capacity building cuts across all the industries as has been shown in activities too many to list.

Ayo Fasugb2a



A professional Supply Chain/Procurement practitioner of over twenty years with competencies in key areas of S&OP, strategic sourcing, logistics & shipping, warehousing, transport & distribution within the West Africa sub-region. Other areas of specialties include negotiation, contract management, project management, strategy formulation, performance management & operational excellence. He left Cadbury Nigeria as head of Supply Chain. Ayo is currently a supply chain consultant.

TUITION: **N200,000**

POWERED BY

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